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about savaria

At A Glance

Savaria Corporation, the second largest personal mobility company in North America, designs, engineers and manufactures products to help people gain personal mobility. For 30 years, the company has developed a range of products with the goal of helping people move: elevators – from basic to luxurious - for select commercial applications and for home use, accessibility lifts and wheelchair accessible vans. Savaria owns Savaria Concord, its elevator and lift division, as well as Van-Action, makers of wheelchair accessible vans and vehicle conversions.

By listening to each customer's unique mobility needs, Savaria provides individualized solutions to answer specific health issues, need for added convenience or personal preferences. As the world population ages, more and more people will be challenged to stay mobile in a vehicle, in the home and in public spaces. And Savaria is the company that meets those challenges with more than 20 products that can be tailored for each customer.

Savaria retails its products around the world, mostly in North America, through a network of some 600 dealers. With its subsidiary operations in Huizhou, China, since 2006, Savaria is now offering its products in the Chinese market.

Founded in 1979, Savaria had only 5 employees when President and CEO, Marcel Bourassa, acquired the company in 1989. It now employs more than 370 people at its head office in Laval (Quebec, Canada) and plants in Brampton (Ontario), Ville St-Laurent (Quebec) and Huizhou (China).

Major Historical Steps

- 1979 Savaria founded
- 1989 Acquisition by Marcel Bourassa, president and CEO – five employees
- 1991 Beginning of the U.S. distribution network
- 1996 100 dealers – \$3 million in sales
- 1999 200 dealers - \$7.8 million in sales
- 2003 Listed on Toronto Stock Exchange : SIS
- 2004 300 dealers – \$22.1 million in sales
- 2005 Acquisition of Concord Elevator (elevators and lifts) and Van-Action (wheelchair accessible vans)
- 2006 Savaria opens manufacturing plant in Huizhou, China
- 2008 \$54.7 million in sales